



## Larry Rutter

Vice President of Sales

Laurence (Larry) F. Rutter is Vice President of Sales and is responsible for overseeing the day-to-day management and growth of the Collaboration sales team as well as Featuretisement sales and business development for partners, ISPs and Web Publishers.

Mr. Rutter is a 30 year veteran of high tech sales and sales management with extensive channel experience. His most recent experience was as Global Sales Director for Sun Microsystems, Inc., where he led an international sales team driving Sun's Operating System, Solaris, for x86/64 platforms, into the Global 2000.

Prior to that, Mr. Rutter served as Director of Sales Operations for Sun's NorthEast Market Area, as well as Regional Director for the Boston marketplace and Channel District Manager for all of the Northeast Area.